



7 June 2024

Guzman y Gomez increases IPO Offer to \$335.1 million

Guzman y Gomez (“GYG” or the Company) has received a commitment from one or more funds advised by Capital Research Global Investors to subscribe for Shares at the Offer Price.

The IPO Offer size has been increased from \$242.5 million to \$335.1 million, reflecting an additional sell-down of \$92.6 million. The primary proceeds raised under this Offer remain unchanged at \$200 million.

To accommodate Capital Research Global Investors’ investment, TDM Growth Partners will sell down a portion of its stake but will remain a large shareholder in GYG with a holding of 26.2% of GYG’s issued capital on a fully diluted basis.

The Board, senior management and existing substantial shareholders¹, including TDM Growth Partners, will represent approximately 59% of GYG’s issued capital on a fully diluted basis². TDM Growth Partners, Barrenjoey and other existing shareholders will remain committed to a voluntary escrow through to the release of the FY25 results.

GYG will today lodge a replacement Prospectus with ASIC reflecting the increase in the IPO Offer size and other minor changes which will also include updates to the timetable.

Steven Marks, Founder and Co-CEO said:

“We are pleased to announce the upsizing of our IPO. This strong interest and appetite for our offer is a testament to the confidence in our business model, our team, and our vision for the future of fast food.”

We welcome Capital Research Global Investors to the GYG register. We have an exceptional group of cornerstone investors on our register, validating the strength of our offering in the QSR segment both locally and internationally, and the appeal of our clean, fresh and made-to-order Mexican inspired food.”

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¹ Existing substantial shareholders include shareholders owning 5.00% or more of the Company as at the Prospectus Date.

² Aware Super’s shareholding on Completion subject to the scale back process described in section 7.8.2 of the Prospectus.



IMPORTANT NOTICES

This document contains certain forward-looking statements and comments about future events, including the Company's expectations about the performance of the Company's businesses and growth strategy, as well as expected trends in the industry sectors in which the Company currently operates, and estimates and forecasts of the Company's potential total addressable market and market share. Forward-looking statements can generally be identified by the use of forward-looking words such as, 'expect', 'anticipate', 'likely', 'intend', 'should', 'could', 'may', 'predict', 'plan', 'propose', 'will', 'believe', 'forecast', 'estimate', 'target' and other similar expressions within the meaning of securities laws of applicable jurisdictions. Indications of, and guidance or outlook on, future earnings or financial position or performance are also forward-looking statements. Forward-looking statements involve inherent risks and uncertainties, both general and specific, and there is a risk that such predictions, forecasts, projections and other forward-looking statements will not be achieved. A number of important factors could cause the Company and the Group's actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements, and many of these factors are beyond the Company and the Group's control. Forward-looking statements are provided as a general guide only, and should not be relied on as an indication or guarantee of future performance and involve known and unknown risks, uncertainty and other factors, many of which are outside the control of the Company and the Group. As such, undue reliance should not be placed on any forward-looking statement.

Past performance is not necessarily a guide to future performance and no representation or warranty is made by any person as to the likelihood of achievement or reasonableness of any forward-looking statements, forecast financial information or other forecast. Nothing contained in this document nor any information made available to you is, or shall be relied upon as, a promise, representation, warranty or guarantee as to the past, present or the future performance of the Company and the Group.

This document is not, and does not constitute, an offer to sell or the solicitation, invitation, advertisement or recommendation to purchase any securities or other financial products in any jurisdiction and neither this document nor any of the information contained herein shall form the basis of any contract or commitment. In particular, this presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States.

The information in this document remains subject to change without notice. No responsibility or liability is assumed by the Company, its related bodies corporate or any of their respective officers, employees, advisers and agents for updating any information in this document or to inform any recipient of any new or more accurate information or any errors or mis-descriptions of which any member of that group may become aware.

Full details about the Offer are contained in the replacement Prospectus dated 7 June 2024 issued by Guzman y Gomez limited (ACN 125 554 743) and GYG SaleCo Limited (ACN 677 361 581) (Prospectus).

The Prospectus is available in electronic form to Australian residents on the Company's offer website, www.gyg.automicgroup.com.au. The Offer constituted by this Prospectus in electronic form is available only to Australian residents accessing the website within Australia and is not available to persons in any other jurisdictions, including the United States. A hard copy of the Prospectus is available free of charge during the offer period to any person in Australia by calling the GYG IPO Information Line on 1300 441 602 (within Australia) or +61 2 9934 0529 (outside Australia) between 8:30am and 7:00pm (Sydney time), Monday to Friday, excluding national public holidays.

Applications for Shares may only be made on the Application Form attached to, or accompanying, the Prospectus in its hard copy form, or in its soft copy form available online at www.gyg.automicgroup.com.au, together with an electronic copy of the Prospectus. The Corporations Act prohibits any person from passing the Application Form on to another person unless it is attached to, or accompanied by, the Prospectus in its paper copy form or the complete and unaltered electronic version of this Prospectus. A person should consider the prospectus in deciding whether to acquire the securities.